

Envirotest, Ltd. is a full service environmental consulting company committed to providing high quality, cost-effective evaluation, management and mitigation of environmental risk.

Essential Job Responsibilities:

- Establishing new business / accounts.
- Develop and maintain strong customer relationships. Achieve projected sales dollars as outlined in yearly forecasts.
- Interact in a professional and ethical manner with all fellow employees, vendors and customers at all times.
- Generate reports to management as required.
- Complies with all Envirotest, Ltd. policies and procedures.
- Extensive travel may be required.

Qualifications/Requirements:

- Good organizational and planning skills needed to maintain a set schedule of accounts.
- Excellent verbal and interpersonal communication skills required.
- Experience making effective sales presentations and using negotiation skills desired.
- Projects a professional and polished image that inspires confidence and trust.
- Pays close attention to detail. Demonstrates a serious commitment to accuracy and quality while meeting goals or deadlines.
- Takes initiative to become an expert (proficient) at the job. Proven record of learning and retaining new product knowledge.
- Dedicated to exceeding quality standards (exceeding customer expectations, meeting quality standards...)
- Works well in a collaborate environment and possesses a positive attitude.
- Able to work well independently with minimal supervision. Must possess a valid driver's license and a clean driving record.
- Possesses a working knowledge of current automated business systems preferably Microsoft Word, Excel and Outlook or similar applications as needed.
- Prior environmental experience helpful, but not necessary. We are willing to train the right individual.
- College degree in Business or Environmental Science preferred or 2-3 years proven sales experience (Technical sales/Environmental industry strongly desired).

If interested, please send your cover letter, resume and salary history to:

Mail: Envirotest, Ltd., Attn: Human Resources, 3902 Braxton Drive Houston, TX 77063 or

Email: ejames@envirotestltd.com

Fax: 713-782-3428